Willis Towers Watson III"III

Willis Capital Markets & Advisory rebrands as Willis Towers Watson Securities

March 30, 2017

LONDON, March 30, 2017 (GLOBE NEWSWIRE) -- Willis Towers Watson (NASDAQ:WLTW), the global advisory, broking and solutions company, today announces the launch of <u>Willis Towers Watson Securities</u>, previously known as Willis Capital Markets & Advisory (WCMA).

Willis Towers Watson Securities is a leading investment banking boutique focused exclusively on the insurance industry. The new brand will consolidate all broker-dealers across the Willis Towers Watson group to offer clients seamless access to a comprehensive and integrated suite of securities products and solutions.

Its broad range of services will combine unparalleled industry knowledge with analytical expertise, including strategic advisory, capital raising and insurance-linked securities. The comprehensive suite of services is based on first-rate insurance M&A and capital markets execution capabilities in concert with: analytical, actuarial, brokerage, rating agency and risk management consulting services.

As a wholly-owned business of Willis Towers Watson, Willis Towers Watson Securities offers a differentiated value proposition to clients operating in the (re)insurance sector. It will also provide colleagues across the Willis Towers Watson Group with access to an investment banking and securities platform capable of providing exceptional execution services to their clients.

Rafal Walkiewicz, CEO, Willis Towers Watson Securities said: "We are excited to be launching the new platform. Willis Towers Watson Securities' clients will benefit from greater access to world class investment banking and securities expertise combined with specialist in-depth insight into the insurance industry. Our unique position in the market allows us to combine the investment banking services of Willis Towers Watson Securities with the advisory strength of the wider Willis Towers Watson group to place our clients at the forefront of industry innovation."

Carl Hess, Head of Willis Towers Watson's Investment, Risk and Reinsurance segment (IRR), added: "Capital markets play an increasingly prominent role in the insurance value chain and Willis Towers Watson is at the forefront of this innovation. As a trusted strategic advisor to our clients, we strive to give them seamless access to a full suite of products and services. Our world class securities and investment banking platform is an important component of our value proposition."

You can find more information about Willis Towers Watson Securities at: www.willis.com/securities

About Willis Towers Watson Securities

Willis Towers Watson Securities, with offices in New York, London, Hong Kong and Sydney, provides advice to companies involved in the insurance and reinsurance industry on a broad array of mergers and acquisition transactions as well as capital markets products, including acting as underwriter or agent for primary issuances, operating a secondary insurance-linked securities trading desk and engaging in general capital markets and strategic advisory work. Willis Towers Watson Securities is a trade name used by Willis Securities, Inc., a licensed broker dealer authorized and regulated by FINRA and a member of SIPC ("WSI"), Willis Capital Markets & Advisory Limited (Registered number 2908053 and ARBN number 604 264 557), an investment business authorized and regulated by the UK Financial Conduct Authority ("WCMAL") and Willis Capital Markets & Advisory (Hong Kong) Limited, a corporation licensed and regulated by the Hong Kong Securities and Futures Commission ("WCMAL (HK)").

About Willis Towers Watson

Willis Towers Watson (NASDAQ:WLTW) is a leading global advisory, broking and solutions company that helps clients around the world turn risk into a path for growth. With roots dating to 1828, Willis Towers Watson has 39,000 employees in more than 120 territories. We design and deliver solutions that manage risk, optimize benefits, cultivate talent, and expand the power of capital to protect and strengthen institutions and individuals. Our unique perspective allows us to see the critical intersections between talent, assets and ideas — the dynamic formula that drives business performance. Together, we unlock potential. Learn more at willistowerswatson.com.

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